



HOME PAGE

Serving: Prescott, Prescott Valley, Chino Valley, Flagstaff, Williams, Sedona, Cottonwood, Camp Verde, Payson, Page, Lake Havasu City, and Phoenix areas.

WHAT WE DO

- ✚ WCI Brokers bring buyers and sellers together, and help guide the sales process through to completion. We have closed over 4,000 transactions!
- ✚ WCI Brokers help arrange due diligence, assist in finding financing options, and finally get the deal closed with a win-win feeling for both parties.
- ✚ WCI Brokers are proud of our reputation as “hassle-free brokers” who are always there to help rather than hinder the process.
- ✚ WCI Brokers are discrete, and carefully uphold confidentiality.
- ✚ WCI Brokers understand and utilize various pricing formulas and current valuation techniques to come up with a suggested Fair Market Value that will result in a sale.
- ✚ WCI Brokers point out areas that may need special attention, for example; tax implications, reconstructed financial statements to show the owners cash flow, various indemnifications and warranties a seller might have to sign or assume, business liabilities and receivables, and leases (real property and equipment).
- ✚ WCI Brokers have a long track record of successfully closed transactions. The WCI Broker provides the expertise necessary and applies himself or herself to the best of his or her abilities by listening and communicating.
- ✚ WCI Brokers must and do work hard to get the optimum results for both parties – getting the job done easier than if either buyer or seller were to act on their own behalf.

MORE ABOUT OUR COMPANY

- ✚ WCI Brokers is the largest full service brokerage firm in Northern Arizona and is the only business brokerage in Arizona that has substantial operations in both Central & Northern AZ communities.
- ✚ WCI Brokers has a full range of business services available to buyers and sellers, including:
 - ✓ Business Acquisitions
 - ✓ Franchise Sales

- ✓ Business Appraisals
- ✓ Business Consulting Services
- ✓ Business Escrow Services
- ✓ Business Loan Packaging
- ✓ Business Plans
- ✓ Franchise Development
- ✓ Corporation & LLC Assistance
- ✓ Business Financing Assistance
- ✓ Asset Protection Plans
- ✓ Dispute Arbitration
- ✓ Accountant & Attorney Referrals
- ✓ Expert Witness

WHO WE ARE

- ✚ WCI consists of a second to none support staff. Each agent receives extensive initial and ongoing training, plus day to day, deal to deal assistance and encouragement. Each of them have a high level of expertise in this profession. Our Designated Broker, Charles J. Tanko, has over 36 years experience as a business broker. He is also an attorney licensed in CA and in the Federal Court System. Mr. Tanko has participated in several thousand business sales on behalf of our many clients.

WE ARE THE NO HASSLE BROKERS

- ✚ We are proud of our record of over 4,000 transactions closed. Because of our experience & dedication to making each transaction as simple & straight forward as possible, we avoid the hassles & unnecessary problems which inexperience always brings. Our commitment to helping both parties with the many details necessary to do the job right, commonly result in creating both a pleasurable & profitable transition for all involved.

ALL THAT YOU BEGIN ENDS

- ✚ Personal circumstances motivate change. Changing your present situation can result in a pleasant & profitable experience. Here at WCI, we have the experience you need to help you in entering into a new phase in your life, whether it is by moving on to new opportunities by selling the business you currently own, or by the acquisition of a new business.

THE MONEY QUESTION

- ✚ When we find the right buyer, we assist with locating substantial financing, if needed. We do not hesitate to assist with obtaining financial arrangements, whether a few thousand dollars or several million dollars - whatever is needed. We have several well-known SBA Lenders on hand, waiting to assist with financial needs.

GEOGRAPHIC AREAS SERVED

- ✚ Prescott, Prescott Valley, Chino Valley, Flagstaff, Sedona, Verde Valley Communities, Payson, Lake Havasu City, Colorado River Communities, as well as many opportunities we can help you with in the Phoenix area.